



AUSTRALIAN RESIDENTIAL LIFT SPECIALISTS

CAPABILITY STATEMENT

Australian manufacturing. Architectural integration.
Residential installation. Long-term support.

**BUILT FOR
AUSTRALIAN HOMES**

**Innovative
Reliable
Professional**

AUSTRALIAN OWNED • OWNER OPERATED • SYDNEY MANUFACTURING • NSW & ACT

Residential lift capability with local manufacturing at its core.

Velocity Home Lifts is an Australian-owned, owner-operated residential lift specialist based in Western Sydney. Founded in 2015 by brothers James and John Garrett, Velocity grew from the successful Velocity Electrical Solutions business with a commitment to professional, reliable service and personalised home-mobility solutions.

Today, Velocity designs, manufactures, supplies, installs and supports residential lift solutions for new homes, renovations and existing dwellings. We work directly with homeowners and alongside builders, architects, building designers, renovators and accessibility professionals.

2015	SYDNEY	100s	24/7
ESTABLISHED	MANUFACTURING	INSTALLATIONS / YEAR	SUPPORT

Our proposition

- › A specialist residential-lift partner from concept through handover and ongoing service.
- › Local manufacturing capability through the Australian-made Compass product platform.
- › Turnkey project support, including coordination of building preparation where required.
- › Architectural integration resources for builders, architects and building designers.
- › Long-term service, genuine-parts access and warranty support.

One specialist team. One clear line of accountability.

CONSULT	Application assessment, site review and lift selection.
DESIGN	Plan review, sizing, travel, doors, finishes and integration.
MANUFACTURE	Australian design, engineering and Compass manufacture in Sydney.
COORDINATE	Builder, architect, designer and renovation-team interfaces.
INSTALL	Residential-focused installation, commissioning and handover.
SUPPORT	Scheduled servicing, technical assistance, parts and warranty.

Project partners

- › Custom-home and project-home builders; duplex and townhouse developers.
- › Architects, building designers and interior designers.
- › Renovation and residential construction teams.
- › Homeowners planning for accessibility, ageing in place or future-proofing.
- › Disability access consultants and relevant project stakeholders.

Compass

A locally manufactured residential lift for new homes and renovations.

The Compass is the centrepiece of Velocity's manufacturing capability. Its self-supporting steel structure, compact electric roped-drive system and broad customisation are designed to make lift integration simpler and more architectural.

- › Designed, engineered and manufactured in Australia.
- › Self-supporting steel structure designed to reduce dependence on a conventional masonry lift shaft.
- › Up to 7.3 m travel across three levels.
- › 250 kg standard capacity, with higher-capacity options available.
- › Shallow-pit configurations, 240 V single-phase power and residential-focused safety systems.
- › Customisable colours, panels, flooring, lighting, handrails and door options.

25
YEAR

MOTOR & GEARBOX WARRANTY

A long-term ownership proposition backed by local support.

Why builders care

For new-build projects - particularly brick-veneer construction - the self-supporting structure can simplify the lift interface and help the project team treat the lift as a defined building component rather than a traditional commercial-style lift core.

Iconic

A compact shaftless solution for existing homes.

The Iconic addresses a different project challenge: introducing vertical access into an existing home while minimising structural intervention and preserving valuable floor area.

- › Shaftless residential lift configuration.
- › Three size options for different space and accessibility requirements.
- › Designed around efficient retrofit installation in suitable homes.
- › Configurable finishes, colours and lighting.
- › A practical pathway for ageing in place, mobility support and future-proofing.

10
YEAR

MOTOR & GEARBOX WARRANTY

Extended drivetrain confidence for the Iconic ownership experience.

Two products. Two clear applications.

Compass is positioned for projects where the lift can be integrated into the building fabric. Iconic provides a compact retrofit pathway where the existing dwelling is the starting point. This application-led approach means the lift architecture can be selected around the home.

Make the lift part of the architecture.

Early lift coordination gives the project team the greatest opportunity to optimise floor area, structure, access, finishes and construction sequencing. Velocity supports this process with project advice and published integration resources.

- › Confirm lift type and footprint before room layouts and structure are locked in.
- › Resolve door orientation, travel, pit, overhead and electrical requirements early.
- › Coordinate the lift structure with the selected construction method.
- › Protect usable floor area through an appropriate residential lift architecture.
- › Align cabin and landing finishes with the broader interior design.
- › Reduce late-stage dimensional conflicts, rework and builder uncertainty.

SPECIFY EARLY.

Define the interfaces. Give the builder a clear package. Give the homeowner a better result.

Specifier resources

Velocity's public architect and builder resources include CAD/BIM and 3D design information, specification and installation documentation, configuration drawings and builder integration material.

Confidence comes from capability behind the product.

AUSTRALIAN MANUFACTURING

Local Compass manufacture provides closer control over configuration, product development, parts and support.

RESIDENTIAL SPECIALISATION

Products and delivery processes are focused on homes rather than treating residential lifts as an extension of commercial lift work.

OWNER-OPERATED ACCOUNTABILITY

Independent ownership creates a direct line of responsibility for product, project delivery and customer experience.

TURNKEY DELIVERY

Consultation, coordination, installation, commissioning and ongoing service can sit with one specialist provider.

LONG-TERM SUPPORT

Dedicated service capability, parts access and extended drivetrain warranties support ownership beyond handover.

ARCHITECTURAL FLEXIBILITY

Compact footprints and configurable finishes allow the lift to respond to the home rather than dominate it.

INNOVATIVE • RELIABLE • PROFESSIONAL

A clear pathway from plans to long-term ownership.

01	CONSULT	Understand the home, users, project stage and access objectives.
02	DEFINE	Select lift architecture, size, travel, doors, finishes and site requirements.
03	COORDINATE	Resolve builder and designer interfaces before construction reaches the lift zone.
04	MANUFACTURE / SUPPLY	Prepare the approved configuration; Compass units are manufactured locally.
05	INSTALL + COMMISSION	Install, test, commission and complete customer handover.
06	MAINTAIN	Support the lift through servicing, technical assistance, parts and warranty.

Service reach

Velocity services Sydney and a broad NSW/ACT footprint, supporting residential projects from initial consultation through installation and ongoing maintenance.



08 / ENGAGE VELOCITY

Bring us into the project early.

Whether the project is a custom home, duplex, townhouse development, renovation or accessibility-focused retrofit, early coordination gives the project team the greatest opportunity to optimise the lift location, structure, access, finishes and construction sequence.

VELOCITY HOME LIFTS

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Warranty note: Compass 25-year and Iconic 10-year motor and gearbox warranties are subject to applicable Velocity Home Lifts warranty terms and servicing requirements. Product specifications, installation timeframes and project requirements should be confirmed before specification or contract.